

Federal Contractor Certification



**FULL SCHOLARSHIPS
AVAILABLE FOR
VOB AND SDVOB**

Government buyers are looking for what you have to sell!

- Did you know there are **\$billions** in opportunities to sell to the government?
- Now that you know—be among the **first** to certify and position yourself to take advantage of these lucrative opportunities. (Nebraska is one of the first states to pilot this program!)

Gain a competitive advantage!

- Certification will put you **ahead** of non-certified bidders and make it more likely that your company will **win** a government contract. Why?
- Because—certification demonstrates to federal contracting personnel that you have the knowledge and skills to lead your business in performing **successfully** on a government contract.

About the Certification

- The Federal Contractor Certification offers the most up-to-date federal contracting information and is routinely updated to reflect legislative changes and latest developments.
- Consists of 40 hours of online coursework and an on-site final exam.
- You take the course at your own pace. After successfully completing the exam, you will receive a lapel pin, certification logo for your business advertisements and a certificate of completion.

This program is a joint venture of the Association of Procurement Technical Assistance Centers (APTAC) and the Center for Veterans Enterprise (CVE) with the help of the Defense Acquisition University (DAU).

● **FOR MORE INFORMATION**
call 402-595-1828 or email
jburrell@unomaha.edu

WHO WILL BENEFIT

Established businesses who wish to compete successfully for federal contracts and have a basic knowledge of prerequisites.

LEVEL ONE TOPICS INCLUDE:

- Business development, market research, marketing practices
- How to read, understand and respond to a solicitation
- Overview of contracting
- Changes, terminations, protests, subcontracting
- Pricing, accounting structure, DCAA audits
- Bid evaluation and award, quality assurance standards
- Legal issues, ethics, conflict of interest

GOLD CERTIFICATION

Optional advanced levels to the program will culminate in a Gold Certification for your company that advertises the highest level of expertise.

- Level Two—Teaming, Joint Ventures and Legal Issues
- Level Three—Industry Specific Issues, Regulations and Policies
- Level Four—Special Certifications, Large Contract Vehicles

HOW MUCH DOES IT COST?

\$250, Level One training and exam (Full scholarships are available for veteran business owners.)



NEBRASKA BUSINESS DEVELOPMENT CENTER



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